

## ODISHA STATE BOARD OF PHARMACY

06/02/2023

D. Pharm Part - II

E. R.1991

2022(I)

**DO NOT WRITE ANYTHING ON YOUR QUESTION PAPER EXCEPT YOUR ROLL NO. QUESTION PAPER CONTAINING ANYTHING WOULD BE TREATED AS MALPRACTICE**

### DRUG STORE & BUSINESS MANAGEMENT (Theory)

Full Mark -80

Time -3 hrs

(Answer any five questions including question No. 1)

- 1. A) Define the following terms:(Answer all) (20x1)**
- |                  |                     |                     |                    |
|------------------|---------------------|---------------------|--------------------|
| i) ABC Analysis  | ii) Acid test Ratio | iii) Bank           | iv) Balance Sheet  |
| v) Buffer Stock  | vi) Contra entry    | vii) Cash Credit    | viii) Cheque       |
| ix) Codification | x) Debenture        | xi) Entrepôt        | xii) Fixed capital |
| xiii) Lead Time  | xiv) Master budget  | xv) Nominal Partner |                    |
- B) Define the following abbreviations:(Answer all)**
- |        |         |         |         |        |
|--------|---------|---------|---------|--------|
| a) EOQ | b) FIFO | c) GAAP | d) LIFO | e) ROI |
|--------|---------|---------|---------|--------|
2. Write short notes on following questions. (Any THREE) (5 x 3)
- |                  |                |                            |                 |
|------------------|----------------|----------------------------|-----------------|
| a) Advertisement | b) Recruitment | c) Triple column Cash book | d) VED analysis |
|------------------|----------------|----------------------------|-----------------|
3. a) Write down the salient features of "Sole Proprietorship of Business" (7)  
b) Describe the advantages & disadvantages of this form of organisation. (4+4)
4. What do you mean by pharmaceutical Management? What are the levels of management. (2+4)  
Write a note on functions of management. (9)
5. a) Define the term Retailer. Describe the services performed by Retailer (7.5)  
b) Define the term Wholesaler, Describe the services performed by Wholesaler (7.5)
6. Write short notes on following questions. (Any THREE) (5 x 3)
- |  |  |
|--|--|
| a) functions of Commercial Bank                | b) Trial balance                       |
| c) Functions & Objectives of Inventory Control | d) Difference between Journal & Ledger |
7. Journalise the following transactions and post them into concerned ledger (15)
- On July 01, Mr. X started his business with a capital Rs.50,000/-
  - Purchase goods for cash Rs.10,000/-
  - Bought furniture for cash Rs. 6,000/-
  - Cash deposited in bank Rs. 5,000/-
  - Good sold for cash Rs.20,000/-
  - Paid salaries expenses Rs.6,000/-
  - Paid house rent Rs.1,000/-
  - Purchased goods from Mr. Y on credit Rs.15,000/-
  - Paid advertisement expenses Rs.500/-

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